



**To:**           Darin Crawford  
                  Assistant Superintendent for Support Services

**From:**       Kay Alarcon  
                  Assistant Director of Procurement Services

**Date:**        May 31, 2023

**Re:**           Multifunctional Device Copier Lease, Maintenance, and Related Services  
                  Annual Contract #23-04-8171R-RFP

The following proposals were received and opened at 10:00 a.m., Thursday, May 4, 2023, as advertised and specified in documents concerning **Annual Contract #23-04-8171R-RFP Multifunctional Device Copier Lease, Maintenance, and Related Services**. The proposals received are located on page 2.

Recommendation based on user department's evaluation of overall best value to the District.

**Recommendation:**                **Canon Solutions America, Inc.**

**Funding:**                            **Multiple Funds**

**Estimated Expenditure:**        **\$2,500,000.00**

**Contract Term:**                    **July 1, 2023 - June 30, 2028**

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**Multifunctional Device Copier Lease, Maintenance, and Related Services #23-04-8171R-RFP**

**TEAM SCORE SUMMARY**

Company/Vendor Name	Evaluator 1	Evaluator 2	Evaluator 3	Average Score	Ranking
<b>Canon Solutions America, Inc</b>	<b>98.50</b>	<b>93.00</b>	<b>99.50</b>	<b>97.00</b>	<b>1.00</b>
Dahill Office Technology Corporation dba Xerox Business Solutions Southwest	65.00	73.50	77.80	72.10	3.00
DEX Imaging, Inc.	53.00	64.60	65.00	60.87	5.00
ImageNet Consulting, LLC	56.00	63.50	66.50	62.00	4.00
Konica Minolta Business Solutions, Inc.	32.50	39.50	39.00	37.00	9.00
Platinum Copier Solutions LLC.	59.00	62.70	44.00	55.23	7.00
RICOH USA LTD	57.00	63.20	49.00	56.40	6.00
Stargel Office Solutions (Stargel Office Systems, Inc.)	75.00	83.00	80.00	79.33	2.00
TLC Office Systems (Visual Edge IT, Inc.)	50.00	59.20	52.00	53.73	8.00